Message Text

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42

ORIGIN EB-07

INFO OCT-01 ISO-00 EA-07 CAB-02 CIAE-00 COME-00 DODE-00

DOTE-00 INR-07 NSAE-00 FAA-00 L-03 /027 R

DRAFTED BY EB/AN:TROESCH:DAP APPROVED BY EB/AN:RABROWN EA/ANP - H. NELSON CAB - J. HORNEMAN

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R 102347Z FEB 76 FM SECSTATE WASHDC TO AMEMBASSY WELLINGTON

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E.O. 11652: N/A

TAGS: EAIR, NZ

SUBJECT: CIVAIR: PAN AM AND NEW ZEALAND SPECIAL FARES PROBLEMS

REF: WELLINGTON 488

- 1. DEPARTMENT INFORMED PAA WILL COMPLY COMPLETELY WITH OCTOBER DIRECTIVE BEFORE DEADLINE. FOLLOWING THIS ACTION PAA PLANS SEND CARLSON TO NZ TO WORK OUT MUTUALLY EQUITABLE SOLUTION WITH GONZ.
- 2. FYI: PAA PRESENTLY DOES NOT HAVE CAB AUTHORITY TO HOLD DIRECT CARRIER TALKS WITH ANZ AND BRITISH AIRWAYS. THIS AUTHORITY NECESSARY TO AVOID POSSIBLE ANTI-TRUST PROBLEMS WITH USG. HOWEVER, AS PAA WISHES TO HOLD DISCUSSIONS AS SOON AS POSSIBLE, EMBASSY MAY WISH EXPLORE POSSIBILITY THAT TALKS BE HELD BETWEEN GONZ AND PAA RATHER THAN PAA AND OTHER AIRLINES. END FYI.

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3. ALSO, IF ACCEPTABLE TO EMBASSY, PAA WOULD LIKE EMBASSY OFFICER PRESENT DURING DISCUSSIONS AS OBSERVER.

4. DEPT HOPES THAT, DESPITE PAA SLOWNESS IN COMPLYING WITH DIRECTIVE, GONZ WILL BE SUFFICIENTLY FLEXIBLE TO ALLOW ADJUSTMENTS RESULTING IN MUTUALLY SATISFACTORY SOLUTION, PERMITTING PAA TO MAINTAIN ITS COMPETITIVE MARKET POSITION. INGERSOLL

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Message Attributes

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